



# *Ocean Rate Bulletin*

## Lettuce:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1999.

### **Market Share-December:**

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIERS, December 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for February 29, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: December 1999

Month\Year: 36.6 \ 1,092.2

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	65%	48%	14 Days	\$3,400 <sup>1</sup>	\$160 <sup>1</sup>								\$3,560
APL	14%	20%	14 Days	\$4.41	\$8			\$34					\$3,450
Hyundai	14%	8%	14 Days	\$3,400 <sup>1</sup>	\$160 <sup>1</sup>								\$3,560
NYK Line	5%	2%	15 Days	\$3,400 <sup>1</sup>	\$160 <sup>1</sup>								\$3,560
P&O Nedlloyd	3%	6%	15 Days	\$2,600 <sup>1</sup>	\$160 <sup>1</sup>								\$2,760
Mitsui OSK	0%	5%	14 Days	\$3.78	\$8			\$34				630 pkgs.	\$3,053
OOCL	0%	3%	15 Days	\$4.41				\$34					\$3,322

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: December 1999

Month\Year: 2.3 \ 382.9

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	43%	14%	14 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,310
OOCL	43%	5%	15 Days	\$6.20			5%	\$34				960 pkgs.	\$5,952
Maersk	14%	21%	13 Days	\$3,845 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$4,197
APL	0%	52%	12 Days	\$6.23	\$8		5%	\$34					\$4,950
Mitsui OSK	0%	5%	12 Days										

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: December 1999

Month\Year: 1.0 \ 23.6

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	96%	47%	22 Days	\$4.42	\$8			\$34					\$3,457
Hyundai	4%	0%	28 Days	\$3,600 <sup>1</sup>	\$160 <sup>1</sup>								\$3,760
Maersk	0%	43%	20 Days	\$3,200 <sup>1</sup>	\$160 <sup>1</sup>								\$3,360
Mitsui OSK	0%	10%	23 Days	\$3.90	\$8			\$46					\$3,321

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: December 1999

Month\Year: 25.4 \ 200.4

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	28%	34%	19 Days	\$3,200 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,648
Hyundai	24%	5%	21 Days	\$3,400 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,866
APL	20%	33%	21 Days										
Mitsui OSK	12%	8%	21 Days	\$3.93	\$8		9%	\$46				630 pkgs.	\$3,563
NYK Line	8%	1%	21 Days	\$3,300 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,757
Hanjin	6%	12%	19 Days	\$3,300 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,613
K Line	3%	5%	19 Days	\$3,000 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,430

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: December 1999

Month\Year: 0.9 \ 28.9

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	72%	31%	10 Days	\$2,800 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,360
Mitsui OSK	28%	1%	11 Days										
K Line	0%	33%	10 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760
Evergreen	0%	8%	10 Days	\$2,800 <sup>1</sup>	\$160 <sup>1</sup>								\$2,960
APL	0%	7%	11 Days	\$156 <sup>16</sup>	\$8		50%						\$4,598
NYK Line	0%	7%	11 Days	\$2,800 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,360
P&O Nedlloyd	0%	5%	11 Days	\$2,000 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,160
Hanjin	0%	4%	9 Days	\$2,800 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,360

1 Rate is per container

16 Rate is calculated per KT not by container.